## SectorFlex vs Dimming Ballasts

Product:
Date:
Summary:

Sector ${ }^{\circledR}$ Ballasts
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Information: SectorFlex switching ballasts and Sector dimming ballasts will achieve energy-saving results but will differ slightly in equipment, install costs and user experience. For this example, the application is a dentist office patient room with (2) fixtures located in the ceiling. The room has an Occupancy Sensor to ensure the lights are OFF when the room is vacant, and a photocell both for lumenmaintenance and daylighting purposes.

## System Example \#1 - Switching Ballasts (SectorFlex)

The SectorFlex example below includes:

- Sector Bus Controller connected to Sector Relays: controls existing switching ballasts
- Two wall switches: one to control the first set of lights to go from 0-50\% and the second to control the second set of lamps which will take the lighting to $100 \%$
- Occupancy Sensor: minimizes the energy usage by ensuring lighting is only ON when the exam room is occupied
- Photocell: operates in switching daylight harvesting mode, turning OFF lights to save energy when there is enough natural light in the space



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## System Example \#2 - Sector Dimming Ballasts

In this example, we have upgraded the system from a switching-only system to a full-range dimming system by replacing the relay and switching ballasts with Sector full range dimming ballasts.

- Wall Switch: changed from (2) ON/OFF switches in the System Example \#1 to (1) switch offering ON/OFF control and raise/lower control
- Occupancy Sensor: minimizes the energy usage ensuring lighting is only in use when the exam room is occupied
- Photocell: dims the lighting when ambient light exceeds target

In this example, the dimming will be smooth and unobtrusive to the occupants.


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Bi -Level Switching and Full-Range Dimming Cost
The choice between bi-level switching and full-range dimming in an application is similar in cost, but with several key differentials. See the table below for an itemized list of the costs involved in employing each Sector application into the dental office example. Whichever system you choose to accommodate your project's needs, Sector is a cost-effective and flexible option for an array of applications.

| Equipment |  | rade | Qty |  | Level tching |  | Range ning |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Switching Ballast | \$ | 13 | 4 | \$ | 50 |  |  |
| Dimming Ballast | \$ | 49 | 2 |  |  | \$ | 98 |
| Fixture Cost (less ball) | \$ | 63 | 2 | \$ | 125 | \$ | 125 |
| Switch - Sector 2 Button | \$ | 156 | 2 | \$ | 313 |  |  |
| Switch - Sector 5 Button | \$ | 156 | 1 |  |  | \$ | 156 |
| Occupancy Sensor | \$ | 125 | 1 | \$ | 125 | \$ | 125 |
| Photocell | \$ | 188 | 1 | \$ | 188 | \$ | 188 |
| Power Supply Bus Controller | \$ | 344 | 1/8 | \$ | 43 | \$ | 43 |
| Sector Relay | \$ | 56 | 2 | \$ | 113 |  |  |
| Equipment |  |  |  | \$ | 955 | \$ | 734 |
| Install Cost |  |  |  | \$ | 3,378 | \$ | 3,304 |
| Commissioning Cost |  |  |  | \$ | 100 | \$ | 100 |
| TOTAL |  |  |  | \$ | 4,434 | \$ | 4,139 |
| \$/SqFt |  |  |  | \$ | 7.29 | \$ | 6.81 |

NOTE: Chart based on 608 sq ft dental exam room; install estimates electicianpdq.com

Contact: If you have any questions or concerns, please call LES technical support at (800) 959-6004.

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